# JORDAN RIVER FOUNDATION (ESTABLISHED BY A SPECIAL DECREE) <u>AMMAN – JORDAN</u>

CONSOLIDATED FINANCIAL STATEMENTS FOR
THE YEAR ENDED DECEMBER 31, 2010
TOGETHER WITH
INDEPENDENT AUDITOR'S REPORT

# JORDAN RIVER FOUNDATION (ESTABLISHED BY A SPECIAL DECREE) AMMAN – JORDAN DECEMBER 31, 2010

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# Independent Auditor's Report

AM/10192

To the Board of Trustees Jordan River Foundation Amman – Jordan

We have audited the accompanying consolidated financial statements of Jordan River Foundation (Established by a Special Decree), which comprise of the consolidated statement of financial position as of December 31, 2010 and the consolidated statement of activities, consolidated statement of comprehensive activities, consolidated statement of changes in net assets and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

# **Deloitte**

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Jordan River Foundation, as of December 31, 2010, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Amman – Jordan August 7, 2011 Saba & Co.
Saba & Co.
Public Accountants
Amman - Jordan

# AMMAN - JORDAN

# (ESTABLISHED BY A SPECIAL DECREE)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|   |      | Decem      | ber 31,    |
|---|------|------------|------------|
|   | Note | 2010       | 2009       |
| <u>ASSETS</u>                                 |      | JD         | JD         |
| Current Assets:                               |      |            |            |
| Cash on hand and at banks                     | 5    | 9,205,611  | 11,066,391 |
| Accounts receivable - net                     | 6    | 193,533    | 244,707    |
| Inventory - net                               | 7    | 367,854    | 381,540    |
| Prepaid expenses and other debit balances     | 8    | 118,556    | 120,203    |
| Total Current Assets                          |      | 9,885,554  | 11,812,841 |
| Non Current Assets:                           |      |            |            |
| Cheques under collection – long-term          |      | 26,250     |            |
| Fixed Assets:                                 |      |            |            |
| Fixed assets at cost                          |      | 3,498,303  | 2,425,284  |
| Less: Accumulated depreciation                |      | 1,095,571  | 959,238    |
| Net Book Value of Fixed Assets                | 9    | 2,402,732  | 1,466,046  |
| Total Assets                                  |      | 12,314,536 | 13,278,887 |
| <u>LIABILITIES</u>                            |      |            |            |
| Current Liabilities:                          |      |            |            |
| Accounts payable and other credit liabilities | 10   | 459,509    | 142,105    |
| Accrued expenses                              |      | 117,224    | 78,797     |
| Deferred revenue and restricted funds         | 11   | 8,941,956  | 10,568,241 |
| Total Current Liabilities                     |      | 9,518,689  | 10,789,143 |
| Net Assets                                    |      | 2,795,847  | 2,489,744  |
| Total Liabilities and Net Assets              |      | 12,314,536 | 13,278,887 |

THE ACCOMPANYING NOTES CONSTITUTE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS AND SHOULD BE READ WITH THEM.

AMMAN - JORDAN

(ESTABLISHED BY A SPECIAL DECREE)

CONSOLIDATED STATEMENT OF ACTIVITIES

|   |      |                 |         |            |          |            |            | For the Year | For the Year Ended December 31, |              |             |             |               |           |            |            |
|---|------|-----------------|---------|------------|----------|------------|------------|--------------|---------------------------------|--------------|-------------|-------------|---------------|-----------|------------|------------|
|   |      |                 |         |            |          |            |            |              | 2010                            |              |             |             |               |           |            | 2009       |
|   | 1    | Sales,          |         |            | 'n       |            |            |              | Social                          |              | Business    |             |               |           |            |            |
|   |      | Marketing       | Jordan  |            | Wadi     | QRFCC      | Jordan     |              | Productivity                    | Dar Al Aman  | Development | Community   |               | Family    |            |            |
|   |      | and Design      | River   | Madrasati  | Al-Rayan | Prevention | River      | Bani         | Program                         | Intervention | Services    | Empowerment | QRFCC         | Support   |            |            |
|   | Note | Note Department | Design  | Initiative | Project  | Center     | Foundation | Hamida       | Kitchen and Training            | Center       | Project     | Projects    | Project Agaba | Unit      | Total      | Total      |
|   |      | Ð               | б       | Ð          | В        | £,         | В          | æ            | Œ                               | Œ            | e<br>E      | Œ           | Œ             | Э         | Ωſ         | OT.        |
| Revenue:  |      |                 |         |            |          |            |            |              |                                 |              |             |             |               |           |            |            |
| Sales   |      | 14,942          | 323,770 | •          | 29,491   | •          | ,          | 136,296      | 56,475                          | •            | •           |             | •             | •         | 560,974    | 478,904    |
| Donations   |      | 9,424           | 4,904   |            | •        | 50,518     | 182,100    | •            | ,                               | 313,675      | •           | ,           | •             | 14,648    | 575,269    | 1,218,611  |
| Revenue from activities                                 |      | ,               | •       | 5,268,586  | 45       | 1,190,178  | 744,115    | •            | 130,847                         | 3,045        | 168,627     | 3,278,160   | 105,664       | 28,356    | 10,917,620 | 10,399,595 |
| Other revenue \ (expense)                               | 12   | 30,628          | (53)    | 175,428    |          | (340)      | 516,163    | 496          | 387                             | •            | 308         | 11,566      |               |           | 734,583    | 815,894    |
| Total Revenue   |      | 54,994          | 328,621 | 5,444,014  | 29,533   | 1,240,356  | 1,442,378  | 136,792      | 187,709                         | 316,720      | 168,935     | 3,289,726   | 105,664       | 43,004    | 12,788,446 | 12,913,004 |
|   |      |                 |         |            |          |            |            |              |                                 |              |             |             |               |           |            |            |
| Expenses:   |      |                 |         |            |          |            |            |              |                                 |              |             |             |               |           |            |            |
| Cost of sales   | 13   | •               | 261,998 | •          | 24,748   | •          | •          | 164,855      | r                               | •            | •           | •           | •             | •         | 451,601    | 346,289    |
| Operating expenses                                      | 41   | 248,591         | 8,151   | 5,250,784  | 202      | 993,022    | 1,204,925  | 8,190        | 152,478                         | 414,100      | 235,022     | 3,244,757   | 101,070       | 169,450   | 12,030,742 | 12,387,845 |
| Total Expenses  |      | 248,591         | 270,149 | 5,250,784  | 24,950   | 993,022    | 1,204,925  | 173,045      | 152,478                         | 414,100      | 235,022     | 3,244,757   | 101,070       | 169,450   | 12,482,343 | 12,734,134 |
| Excess (Expenses over Revenue)<br>Revenue over Expenses |      | (193,597)       | 58,472  | 193,230    | 4,583    | 247,334    | 237,453    | (36,253)     | 35,231                          | (97,380)     | (66,087)    | 44,969      | 4,594         | (126,446) | 306,103    | 178,870    |

THE ACCOMPANYING NOTES CONSTITUTE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS AND SHOULD BE READ WITH THEM.

AMMAN - JORDAN

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(ESTABLISHED BY A SPECIAL DECREE)
CONSOLIDATED STATEMENT OF COMPREHENSIVE ACTIVITIES.

| ٠          |        |                      | *************************************** |            |            |          | 2010                 |              |             |             |               |           |         | 2009    |
|------------|--------|----------------------|---|------------|------------|----------|----------------------|--------------|-------------|-------------|---------------|-----------|---------|---------|
| Sales,     |        |                      |   |            |            |          | Social               |              | Business    |             |               |           |         |         |
| Marketing  | Jordan |                      | Wadi                                    | QRFCC      | Jordan     |          | Productivity         | Dar Al Aman  | Development | Community   |               | Family    |         |         |
| and Design | River  | Madrasati Al-Rayan   | Al-Rayan                                | Prevention | River      | Bani     | Program              | Intervention | Services    | Empowerment | QRFCC         | Support   |         |         |
| Department | Design | Initiative           | Project                                 | Center     | Foundation | Hamida   | Kitchen and Training | Center       | Project     | Projects    | Project Aqaba | Unit      | Total   | Total   |
| æ          | æ      | Ð.                   | Œ.                                      | Œ          | Ð          | E.       | O.                   | £            | Q           | Œ           | Œ             | £,        | Q       | 6       |
| (193,597)  | 58,472 | 193,230              | 4,583                                   | 247,334    | 237,453    | (36,253) | 35,231               | (97,380)     | (66,087)    | 44,969      | 4,594         | (126,446) | 306,103 | 178,870 |
| (193,597)  | 58,472 | 58,472 193,230 4,583 | 4,583                                   | 247,334    | 237,453    | (36,253) | 35,231               | (97,380)     | (66,087)    | 44,969      | 4,594         | (126,446) | 306,103 | 178,870 |

THE ACCOMPANYING NOTES CONSTITUTE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS AND SHOULD BE READ WITH THEM.

Excess (Expenses over Revenue over Expenses over Coral Comprehensive Activities for the Year

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AMMAN - JORDAN

(ESTABLISHED BY A SPECIAL DECREE)

CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

|  |  |            |                     |            |            |           | For the Year Ended December 31 | cember 31,              |             |             |               |           |           | -         |
|--|--|------------|---------------------|------------|------------|-----------|--------------------------------|-------------------------|-------------|-------------|---------------|-----------|-----------|-----------|
|  |  |            |                     |            |            |           | 2010                           |                         |             |             |               |           |           | 2009      |
| Sales,                                 |  |            |                     |            |            |           | Social                         |                         | Business    |             |               |           |           |           |
| Marketing                              | Jordan                                     |            | Wadi                | QRFCC      | Jordan     |           | Productivity                   | Dar Al Aman Development | Development | Community   |               | Family    |           |           |
| and Design                             | River                                      | Madrasati  | Al-Rayan Prevention | Prevention | River      | Bani      | Program                        | Intervention            | Services    | Empowerment | QRFCC         | Support   |           |           |
| Department                             | Design Initiative Project Center           | Initiative | Project             | Center     | Foundation | Hamida    | Kitchen and Training           | Center                  | Project     | Projects    | Project Agaba | Unit      | Total     | Total     |
| Qf                                     | Œ  | e          | Q.                  | G.         | Ωſ         | Ωſ        | æ                              | Ωſ                      | Qſ          | Qſ          | Qſ            | Ωſ        | Ωſ        | Ωſ        |
| (900,902)                              | (900,902) 227,201 312,477                  | 312,477    | 18,557 142,635      | 142,635    | 3,563,693  | (187,638) | (96,169)                       | (767,035)               | 168,809     | 120,499     |               | (112,383) | 2,489,744 | 2,310,874 |
| (193,597)                              | (193,597) 58,472                           | 193,230    | 4,583               | 247,334    | 237,453    | (36,253)  | 35,231                         | (97,380)                | (66,087)    | 44,969      | 4,594         | (126,446) | 306,103   | 178,870   |
| (193,597) 58,472 193,230 4,583 247,334 | 58,472                                     | 193,230    | 4,583               | 247,334    | 237,453    | (36,253)  | 35,231                         | (97,380)                | (66,087)    | 44,969      | 4,594         | (126,446) | 306,103   | 178,870   |
| (1,094,499)                            | (1,094,499) 285,673 505,707 23,140 389,969 | 505,707    | 23,140              | 389,969    | 3,801,146  | (223,891) | (80,938)                       | (864,415)               | 102,722     | 165,468     | 4,594         | (238,829) | 2,795,847 | 2,489,744 |

THE ACCOMPANYING NOTES CONSTITUTE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS AND SHOULD BE READ WITH THEM.

Total Comprehensive Activities for the Year

Net Assets - End of the Year

Net assets - beginning of the year Excess (Expenses over Revenue) Revenue over Expenses - 9 -

# (ESTABLISHED BY A SPECIAL DECREE)

# AMMAN - JORDAN

# CONSOLIDATED STATEMENTS OF CASH FLOWS

|  |      | For the Yea | ar Ended   |
|--|------|-------------|------------|
|  | -    | Decemb      | er 31,     |
|  | Note | 2010        | 2009       |
| CASH FLOWS FROM OPERATING ACTIVITIES:                                |      | JD          | JD         |
| Excess revenue over expenses   |      | 306,103     | 178,870    |
| Adjustments:   |      |             |            |
| Fixed assets depreciation  |      | 148,533     | 136,057    |
| Provision for doubtful debts   |      | -           | 11,356     |
| Additions to / from provision for slow moving items                  |      | 2,325       | 5,611      |
| Loss (gains) from the sale of fixed assets                           | -    | 4,090       | (131)      |
| Net Cash Flows from Operating Activities before                      |      |             | *          |
| Changes in Working Capital   |      | 461,051     | 331,763    |
| Decrease (increase) in accounts receivable                           |      | 51,174      | (6,519)    |
| Decrease (increase) in inventory                                     |      | 11,361      | (44,795)   |
| Decrease in prepaid expenses and other debit balances                |      | 1,647       | 187,873    |
| (Increase) in cheques under collection – long-term                   |      | (26,250)    | <b>-</b> , |
| Increase (decrease) in accounts payable and other credit liabilities |      | 317,404     | (34,689)   |
| Increase (decrease) in accrued expenses                              |      | 38,427      | (58,595)   |
| (Decrease) increase in deferred revenue and restricted funds         |      | (1,626,285) | 252,656    |
| Net Cash Flows (used in) from Operating Activities                   |      | (771,471)   | 627,694    |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                |      |             |            |
| Purchase of fixed assets   |      | (1,089,309) | (443,152)  |
| Proceeds from sale of fixed assets                                   |      | •           | 210        |
| Net Cash Flows (used in) Investing Activities                        |      | (1,089,309) | (442,942)  |
| Net (Decrease) Increase in Cash                                      |      | (1,860,780) | 184,752    |
| Cash on hand and at banks - beginning of the year                    |      | 11,066,391  | 10,881,639 |
| Cash on Hand and at Banks - End of the Year                          | 5    | 9,205,611   | 11,066,391 |

THE ACCOMPANYING NOTES CONSTITUTE AN INTEGRAL PART OF THESE CONSOLIDATED FINANCIAL STATEMENTS AND SHOULD BE READ WITH THEM.

# JORDAN RIVER FOUNDATION (ESTABLISHED BY A SPECIAL DECREE) AMMAN – JORDAN NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. General

a. Jordan River Foundation is a voluntary not-for-profit organization, established on May 11, 1998 as a result of the merger between Jordan Development Foundation and Jordan River for Development Projects, registered in accordance with the Social Societies and Agencies Law number (33) of 1966.

In accordance with his letter number EA/511/4316 dated May 11, 1998, the Minister of Social Development approved the decision taken by the general assembly, and accordingly, the name of the organization was changed on February 25, 1999 to "Jordan River Foundation" instead of "Jordan River for Development Projects".

On June 10, 2001 the Foundation continued its operations under the same name in accordance with the Jordan River Foundation Decree number (33) for year 2001, which considered the Foundation as the legal and natural successor to "Jordan River for Development Projects". The assets and liabilities of the predecessor entity were transferred to the Foundation formed under the new Decree, at their net book values as of October 1, 2000. The Foundation's registered address is Amman, Abdoun, Behind Sheraton Str. fax 5933210, telephone 5933211 and its mailing address is P.O.Box 2943, Amman 11181, Jordan.

- b. The Foundation's main objectives are to:
  - 1. Develop local communities in the health, educational, vocational and educational sectors.
  - 2. Prepare and execute development projects to achieve community prosperity.
  - 3. Prepare and develop programs related to family and children security.
- c. Prior to the merger on May 11, 1998, Jordan River for Development Projects included the following projects:
  - Jordan River Design,
  - Wadi Al-Rayan Project,
  - Jordan River Children Program,
  - Jordan River Foundation, and
  - Bani Hamida

- d. During the year 2000, the following three new projects and programs were added:
  - Social Productivity Program.
  - Business Development Services Project.

Furthermore, the Global Movement for Children project was added during the year 2002.

- e. During the year 2004, Jordan River Children program was split into Prevention center and Intervention center.
- f. During the year 2005 Special project was added.
- g. During the year 2006 Family Support Unit project was added.
- h. During the year 2008 Madrasati project was added.
- i. During the year 2010, the major projects that are still in process as of December 31, 2010 are as follows:

| Name of Project                                       | Starting Year | Part of                       |
|---|---------------|-------------------------------|
| Qudrat 2 project                                      | 2008          | Special project – CEP         |
| Development project and micro finance in              |               | Business development services |
| Aqaba old village                                     | 2008          | project                       |
| Poverty pockets project 2                             | 2009          | Special project – CEP         |
| Conservation of medicinal and herbal plants of Jordan | 2009          | Special project – CEP         |
| Comprehensive development plan in Debeen area         | 2009          | Special project – CEP         |
| Al Tafeela initiative                                 | 2009          | Special project – CEP         |
| Ahl Alhema initiative                                 | 2009          | Special project – CEP         |
| IRC & Unifem "Combat violence against women           | 2009          | Prevention center             |
| Safe schools  | 2009          | Prevention center             |
| Address Domestic violence                             | 2009          | Prevention center             |
| GBV and DV prevention and awareness raising           |               |                               |
| for refugees  | 2010          | Prevention center             |
| Southern Ghour Initiative                             | 2010          | Special Project - CEP         |
| BPRM Community based support program for              |               |                               |
| Iraqi refugees  | 2010          | Special Project - CEP         |
| Youth Work Jordan                                     | 2010          | Special Project - CEP         |
| Integrated Development approach for rural             |               |                               |
| women in Beiren                                       | 2010          | Special Project - CEP         |
| Capacity Building of small farmers in Mudawara area   | 2010          | Special Project - CEP         |
| Rehabilitation for Amman and Rusaifa care homes       | 2010          | Intervention Center           |

- j. The accompanying financial statements were approved by the Foundation Board of Trustees on August 7, 2011.
- k. Income Tax
  According to the Jordan River Foundation Decree No. (33) for the year 2001, the Foundation is exempt from all types of Government taxes and fees, including sales tax.

# 2. Basis of Consolidation

The consolidated financial statements include the Foundation's and the wholly owned subsidiary company controlled by it. Control exists when the Foundation has the ability to control the financial and operating policies of the subsidiary company. All inter company transactions between the Foundation and its subsidiary are eliminated.

- The Foundation owns the following subsidiary as of December 31, 2010:

|                            | Paid up |           | Nature of     |          | Date of     |
|----------------------------|---------|-----------|---------------|----------|-------------|
| Company's Name             | Capital | Ownership | Operations    | Location | Acquisition |
|                            | JD      |           |               |          |             |
| Jordan Regional Center for |         |           | Develop local |          | November,   |
| Development and Training   | 5,000   | 100%      | communities   | Amman    | 2008        |

- \* Established and has not yet started its operations.
- 3 Application of new and revised International Financial Reporting Standards (IFRSs)
- 3.1 New and revised IFRSs applied with no material effect on the consolidated financial statements:

The following new and revised IFRSs have also been adopted in these consolidated financial statements. The application of these new and revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

Amendments to IFRS 1: Firsttime Adoption of International Financial Reporting Standards – Additional Exemptions for Firsttime Adopters

Amendments to IFRS 2: Share-based Payment – Cash-settled Share-based Payment Transactions

The amendments provide two exemptions when adopting IFRSs for the first time relating to oil and gas assets, and the determination as to whether an arrangement contains a lease.

The amendments clarify the scope of IFRS 2, as well as the accounting for cash-settled share-based payment transactions in the separate (or individual) financial statements of an entity receiving the goods or services when another entity or shareholder has the obligation to settle the award.

Amendments to IFRS 5: Noncurrent Assets Held for Sale and Discontinued Operations (as part of Improvements to IFRSs issued in 2008) The amendments clarify that all the assets and liabilities of a subsidiary should be classified as held for sale when the Foundation is committed to a sale plan involving loss of control of that subsidiary, regardless of whether the Foundation will retain a non-controlling interest in the subsidiary after the sale.

Amendments to IAS 39: Financial Instruments: Recognition and Measurement – Eligible Hedged Items The amendments provide clarification on two aspects of hedge accounting: identifying inflation as a hedged risk or portion, and hedging with options.

IFRIC 17: Distributions of Noncash Assets to Owners The Interpretation provides guidance on the appropriate accounting treatment when an entity distributes assets other than cash as dividends to its shareholders.

IFRIC 18: Transfers of Assets from Customers

The Interpretation addresses the accounting by recipients for transfers of property, plant and equipment from 'customers' and concludes that when the item of property, plant and equipment transferred meets the definition of an asset from the perspective of the recipient, the recipient should recognise the asset at its fair value on the date of the transfer, with the credit being recognised as revenue in accordance with IAS 18 Revenue.

Improvements to IFRSs issued in 2009:

IAS 1, IAS 23, IAS 27, IAS 32 and IAS 39. SMEs IFRS, IFRS 2, IFRS 3, IFRS7 and IFRS 8.

Amendments to IAS 1: Presentation of Financial Statements (as part of Improvements to IFRSs issued in 2009) The amendments to IAS 1 clarify that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or noncurrent. This amendment has had no effect on the amounts reported in current and prior years as the Foundation has not previously issued instruments of this nature.

IFRS 3 (revised in 2008): Business Combinations

IFRS 3(2008) has been applied in the current year prospectively to business combinations for which the acquisition date is on or after 1 January 2010 in accordance with the relevant transitional provisions.

IAS 27 (revised in 2008): Consolidated and Separate Financial Statements The application of IAS 27(2008) has not resulted in changes in the Foundation's accounting policies.

IAS 28 (revised in 2008): Investments in Associates

The principle adopted under IAS 27 that a loss of control is recognized as a disposal and re-acquisition of any retained interest at fair value is extended by consequential amendments to IAS 28. As part of *Improvements to IFRSs* issued in 2010, IAS 28(2008) has been amended to clarify that the amendments to IAS 28 regarding transactions where the investor loses significant influence over an associate should be applied prospectively.

# 3.2 New and Revised IFRSs Issued but not Yet Effective

The Foundation has not applied the following new and revised IFRSs that have been issued but are not yet effective:

Amendments to IFRS 1:
Limited Exemption from
Comparative IFRS 7 Disclosure for
First-time Adopters
Amendments to IFRS 7:
Disclosures – Transfers of
Financial Assets
IFRS 9 (as amended in 2010):
Financial Instruments

IAS 24 (revised in 2009): Related Party Disclosures

Amendments to IAS 32: Classification of Rights Issues

Amendments to IFRIC 14:
Prepayments of a Minimum Funding
Requirement
IFRIC 19:
Extinguishing Financial Liabilities
with Equity Instruments

Effective for annual periods beginning on or after 1 July 2011.

Effective for annual periods beginning on or after 1 July 2011.

Effective for annual periods beginning on or after 1 January 2013.

Effective for annual periods beginning on or after 1 January 2011.

Effective for annual periods beginning on or after 1 February 2011.

Effective for annual periods beginning on or after 1 January 2011.

Effective for annual periods beginning on or after 1 July 2011.

IFRS 9 Financial Instruments issued in November 2009 and amended in October 2010

IFRS 9 Financial Instruments issued in November 2009 and amended in October 2010 introduces new requirements for the classification and measurement of financial assets and financial liabilities and for derecognition.

- IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods.
- The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was recognised in profit or loss.

IFRS 9 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted.

Management anticipate that IFRS 9 will be adopted in preparation of the Foundation's consolidated financial statements for the financial year 2011. The management also anticipate that the application of the new Standard will not have a significant impact on amounts reported in respect of the Foundation's financial assets and financial liabilities.

The amendments to IFRS 7: Disclosures – Transfers of Financial Assets increase

The amendments to IFRS 7 titled *Disclosures - Transfers of Financial Assets* increase the disclosure requirements for transactions involving transfers of financial assets. These amendments are intended to provide greater transparency around risk exposures when a financial asset is transferred but the transferor retains some level of continuing exposure in the asset. The amendments also require disclosures where transfers of financial assets are not evenly distributed throughout the period.

The directors do not anticipate that these amendments to IFRS 7 will have a significant effect on the Foundation's disclosures regarding transfers of trade receivables previously effected. However, if the Foundation enters into other types of transfers of financial assets in the future, disclosures regarding those transfers may be affected.

IAS 24: Related Party Disclosures (as revised in 2009) modifies the definition of a related party and simplifies disclosures for government-related entities.

The disclosure exemptions introduced in IAS 24 (as revised in 2009) do not affect the Foundation because the Foundation is not a government-related entity. However, disclosures regarding related party transactions and balances in these financial statements may be affected when the revised version of the Standard is applied in future accounting periods because some counterparties that did not previously meet the definition of a related party may come within the scope of the Standard.

The amendments to IAS 32: Classification of Rights Issues

The amendments to IAS 32 titled *Classification of Rights Issues* address the classification of certain rights issues denominated in a foreign currency as either an equity instrument or as a financial liability. To date, the Foundation has not entered into any arrangements that would fall within the scope of the amendments. However, if the Foundation does enter into any rights issues within the scope of the amendments in future accounting periods, the amendments to IAS 32 will have an impact on the classification of those rights issues.

IFRIC 19: Extinguishing Financial Liability with Equity Instruments

IFRIC 19 provides guidance regarding the accounting for the extinguishment of a financial liability by the issue of equity instruments. To date, the Foundation has not entered into transactions of this nature. However, if the Foundation does enter into any such transactions in the future, IFRIC 19 will affect the required accounting. In particular, under IFRIC 19, equity instruments issued under such arrangements will be measured at their fair value, and any difference between the carrying amount of the financial liability extinguished and the fair value of equity instruments issued will be recognised in profit or loss.

# 4. Significant Accounting Policies

# a. Basis of preparation of the financial statements

The Foundation's financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), issued by the Board of International Accounting Standards, and their related interpretations.

The financial statements are stated in Jordanian Dinar.

# b. Revenue Recognition

Revenue from sales is recognized when invoices are issued and goods are delivered.

Donations received as fixed assets are stated at the value of the donation as indicated by the donors and recorded as deferred revenues, and depreciated according to the straight-line method based on the estimated useful life of those assets. Furthermore, an amount equal to the depreciation expense is taken from deferred revenue and recorded in the consolidated statement of activities.

Unrestricted donations include all resources available for the general purposes of Jordan River Foundation as stated in the bylaws of the organization.

Donations received are recognized only when there is reasonable assurance that the Foundation will comply with any conditions attached to the donation and that the donation will be received. The donation is recognized over the period necessary to match them with the related costs, for which they are intended to compensate, on a systematic basis.

# c. Fixed Assets

Fixed assets (except for land) are stated at the revalued amount as of September 30, 1999 less accumulated depreciation and impairment losses.

Additions to fixed assets after September 30, 1999, are stated at cost less accumulated depreciation and impairment.

Depreciation is computed, except for land, according to the straight-line method based on their useful lives at an annual depreciation rates ranging from 2% to 20%.

When the recoverable amount of fixed assets is less than its carrying amount, the carrying amount of fixed assets is reduced to the recoverable amount. Any impairment is taken in the consolidated statement of activities.

#### d. Accounts Receivable

Accounts receivable are stated at net realizable value after booking a provision for doubtful debts.

# e. Inventory

Inventory is stated at the lower of cost and net realizable value. Cost is determined using the weighted-average method. Net realizable value represents the estimated selling price for inventories less all estimated costs to make the sale.

#### f. Interest

Interest income and expenses are recognized in consolidated statement of activities on the accrual basis.

# g. Provisions

Provisions are recognized when the Foundation has a present obligation (legal or constructive) as a result of a past event, it is probable that the Foundation will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

# h. Foreign Currency Transactions

Assets and liabilities denominated in foreign currencies are translated to Jordanian Dinar at the exchange rates prevailing at year-end. Transactions in foreign currencies are recorded at the exchange rates prevailing at the transaction date. Exchange gains or losses resulting therefrom are taken to the consolidated statement of activities.

# **Accounting Estimates**

Preparation of the accompanying consolidated financial statements and the application of accounting polices requires the Foundation's management to estimate and assess some items affecting financial assets and liabilities, and to disclose contingent liabilities. These estimates and assumptions also affect income, expenses, and provisions, and require the Foundation's management to estimate and assess the amounts and timing of future cash flows. The aforementioned estimates are based on several assumptions and factors with varying degrees of consideration and uncertainty. Furthermore, the actual results may differ from the estimates due to the changes arising from the conditions and circumstances of those estimates in the future.

Management believes that the estimates in the consolidated financial statements are reasonable, the details are as follows:

• The Foundation reviews the estimated useful lives of its fixed assets, at the end of each annual reporting period in order to calculate the annual depreciation expense. Impairment loss (if any) is recorded in the consolidated statement of activities.

- A provision is set for lawsuits raised against the Foundation. This provision is subject to an adequate legal study prepared by the Foundation's legal advisor. Moreover, the study highlights potential risks that the Foundation may encounter in the future. Such legal assessments are reviewed frequently.
- A provision for doubtful debts is taken on the bases and estimates approved by management in conformity with International Financial Reporting Standards (IFRS).

The management of the Foundation believes that the accounting estimates that have been made in the consolidated financial statements are reasonable.

# 5. Cash on Hand and at Banks This item consists of the following:

| Decem     | ber 31,   |
|-----------|---|
| 2010      | 2009  |
| JD        | JD  |
| 18,425    | 292,509   |
| 317,464   | 344,628   |
| 143,618   | 30,863  |
| 8,681,104 | 10,398,391  |
| 45,000    | -   |
| 9,205,611 | 11,066,391  |
|           | 2010<br>JD<br>18,425<br>317,464<br>143,618<br>8,681,104<br>45,000 |

- The Foundation keeps deposits with banks with average interest rates as the following:

| Currency |  | Rate % |
|----------|--|--------|
| JOD      |  | 4.0    |
| USD      |  | 0.5    |
| EUR      |  | 0.75   |

\* This item includes an amount of JD 7,733,930 as of December 31, 2010 (against 10,091,895 as of December 31, 2009) which is related to the restricted funds in Note (11).

6. Accounts Receivable – Net This item consists of the following:

|              | 2009 | Total<br>JD<br>320,776<br>11,295<br>332,071<br>87,364<br>244,707                         |
|--------------|------|--|
|              |      | Total<br>JD<br>259,167<br>21,335<br>280,502<br>86,969<br>193,533                         |
|              |      | Others JD 15,619 50 15,669 9,530 6,139   |
| er 31,       |      | Business Development Services Project JD 38,125  |
| December 31, | 2010 | Dar Al Aman Intervention Center JD 2,395 2,395 2,395                                     |
|              |      | Jordan River Foundation JD - 20,606 5,974 14,632   |
|              |      | Jordan River Designs JD 3,571 3,571  |
|              |      | Sales and Marketing Department JD 199,457 679 200,136 65,499 134,637                     |
|              |      | Trade receivable<br>Employees' receivable<br><u>Less</u> : Provision for doubtful debt * |

The movement on the provision for doubtful debt in accounts receivable was as follows: \*

| 5007 | JD   | 76,800                          | 11,356                              | (792)                                       | 87,364                    |
|------|------|---------------------------------|-------------------------------------|---|---------------------------|
| 2010 | Of . | 87,364                          | ı                                   | (395)                                       | 86,969                    |
|      |      | Balance – beginning of the year | Additions to provision for the year | Recoveries from provision for doubtful debt | Balance – End of the Year |

The Foundation has adopted a policy of dealing with only creditworthy counterparties as a mean of mitigating the risk of financial loss from defaults. The following are the accounts receivable due but not impaired:

| oer 31,     | 2009 | Œ  | 58,159 | 18,804 | 14,710 | 153,034 | 244,707 |
|-------------|------|----|--------|--------|--------|---------|---------|
| December 31 | 2010 | JD | 52,145 | 15,687 | 48,754 | 76,947  | 193,533 |
|             |      |    |        |        |        |         |         |

Within 30 days
From 31 days to 60 days
From 61 days to 90 days
From 91 days to 364 days

7. Inventory - Net This item consists of the following:

December 31,

136,522 54,152 395,144 13,604 204,470 381,540 Total 383,783 15,929 172,188 167,561 367,854 Total 14,455 3,919 18,374 18,374 Mahata Candles 30,738 28,103 2,635 2010 50,216 15,153 45,110 10,479 4,282 106,197 Hamida Bani 11,622 Al-Rayan 11,622 543 238 10,841 Project Wadi 74,244 24,724 113,602 11,647 200,923 Designs 212,570 Jordan River Less: Provision for slow moving items \* Work in process Finished goods Raw materials

The movement on the provision for slow moving items in inventory was as follows: <del>\*</del>

|   | 2010    | 2009   |
|---|---------|--------|
|   | )<br>Of | JD     |
| Balance – heginning of the year         | 13,604  | 7,993  |
| Additions to the provision for the year | 2,325   | 5,611  |
| Balance – End of the Year               | 15,929  | 13,604 |

8. Prepaid Expenses and Other Debit Balances
The details of this item are as follows:

|             | 2009 |        |              |         |              | Total      | J.      | 11,098  | 86,730             | 22,375 | 120,203 |  |
|-------------|------|--------|--------------|---------|--------------|------------|---------|---------|--------------------|--------|---------|--|
|             |      |        |              |         |              |            |         |         |                    | ,      | 118,556 |  |
|             |      |        |              |         |              | Mahata     | JD      | 125     | 1                  | 1      | 125     |  |
|             |      |        | Dar Al       | Aman    | Intervention | Center     | JD      | 4,733   | 1                  | 220    | 4,953   |  |
| ecember 31, |      | Social | Productivity | Program | Kitchen and  | Training   | JD      | •       | •                  | 13,830 | 13,830  |  |
| Dece        | 2010 |        |              |         | Bani         | Hamida     | J.      | 208     | 1                  | 844    | 1,052   |  |
|             |      |        |              | Jordan  | River        | Foundation | Of      | 3,160   | 76,496             | 6,134  | 85,790  |  |
|             |      |        |              |         | Madrasati    | Initiative | )<br>Of | i       | 1                  | 5,301  | 5,301   |  |
|             |      |        |              | Jordan  | River        | Designs    | JD      | ı       | ı                  | 450    | 450     |  |
|             |      | Sales. | Marketing    | and     | Design       | Department | JD      |         |                    |        | 7,055   |  |
|             | •    | •      |              |         |              |            |         | Prenaid | Refundable deposit | Others |         |  |

Fixed Assets

The details of this item is as follows:

|     |         |              |           | Total        | D. |                | 497,074,7           | 1,089,309 | (16,290) |           | 3,498,303                   |               | 959,238                                     | 148,533   | (12,200)  | 1,095,571      |                       | 2,402,732         |                                  | 1,985,703           | 443,152   | (3,571)   | 2,425,284      |                           | 826,673           | 136,057   | (3,492)   | 959,238        | 1,466,046             |                            |
|-----|---------|--------------|-----------|--------------|----|----------------|---------------------|-----------|----------|-----------|-----------------------------|---------------|---|-----------|-----------|----------------|-----------------------|-------------------|----------------------------------|---------------------|-----------|-----------|----------------|---------------------------|-------------------|-----------|-----------|----------------|-----------------------|----------------------------|
|     |         | Building     | Under     | Construction | Ωſ | 0,0            | 373,008             | 919,975   | •        | (274 470) | 1,018,573                   |               | ı   | •         |           | 1              |                       | 1,018,573         | ·                                | 35,228              | 337,840   | -         | 373,068        |                           | •                 | •         |           |                | 373.068               |                            |
| ÷   |         |              |           | Software     | G. | 0              | 24,990              | 3,234     | 1        |           | 28,229                      |               | 5,434                                       | 2,608     |           | 8,042          |                       | 20,187            |                                  | 24,995              | •         | ,         | 24,995         |                           | 2,914             | 2,520     | •         | 5,434          | 19.561                | 15                         |
|     |         |              |           | Vehicles     | D. |                | 0/1,617             | 70,277    | (16,200) |           | 273,247                     |               | 139,896                                     | 28,151    | (12,198)  | 155,849        |                       | 117,398           |                                  | 219,170             | •         | ,         | 219,170        |                           | 114,875           | 25,021    | 1         | 139,896        | 79.274                | 15                         |
|     |         |              | Furniture | and Fixtures | Œ  | 000            | 192,820             | 95,823    | (06)     | ` '       | 888,553                     |               | 443,876                                     | 101,739   | (2)       | 545,613        |                       | 342,940           |                                  | 691,079             | 105,312   | (3,571)   | 792,820        |                           | 354,359           | 93,009    | (3,492)   | 443,876        | 348 944               | 2.5-15                     |
|     | QRFCC   | Prevention   | Center    | Building     | O. |                | 298,042             | •         | •        | 222 613   | 830,655                     |               | 45,653                                      | 11,957    |           | 57,610         |                       | 773,045           |                                  | 598,042             | •         | ,         | 598,042        | ,                         | 33,696            | 11,957    | *         | 45,653         | 552 389               | 2                          |
|     |         | Abdoun       | Building  | Renovation   | O. |                | 156,455             |           | •        |           | 156,455                     |               | 156,455                                     |           | 1         | 156,455        |                       |                   |                                  | 156,455             | •         | -         | 156,455        |                           | 156,455           | 1         |           | 156,455        | ,                     | 15                         |
| Dar | Al Aman | Intervention | Center    | Renovation   | 9  |                | 110,251             | ,         | •        |           | 110,251                     |               | 104,000                                     | 1,624     |           | 105,624        |                       | 4,627             |                                  | 110,251             | ſ         | 1         | 110,251        |                           | 102,376           | 1,624     |           | 104,000        | 6.251                 | 15                         |
|     |         | I            | Showroom  | 1            | O. | :              | 40,689              |           | •        |           | 40.689                      |               | 40.688                                      |           | 1         | 40,688         |                       | 1                 |                                  | 40,689              | •         | 1         | 40,689         |                           | 40,688            | •         | 1         | 40,688         |                       | 10-20                      |
|     |         |              |           | Building     | Or |                | 96,308              | ,         | ,        | 11 057    | 138.165                     |               | 23.236                                      | 2.454     |           | 25,690         |                       | 112,475           |                                  | 96,308              | •         | •         | 96,308         |                           | 21,310            | 1,926     | •         | 23,236         | 73 072                | 2                          |
|     |         |              |           | Land         | Ωſ |                | 13,486              | •         | •        |           | 13 486                      |               |   | •         | •         |                |                       | 13,486            |                                  | 13,486              |           | •         | 13,486         |                           | •                 | 1         | i         |                | 12.486                | 1                          |
|     |         |              |           | Year 2010    |    | Revalued Cost: | Beginning balance * | Additions | O. Co.   | Disposais | I ransief<br>Ending Balance | Sommer Spring | Accumulated Depreciation: Reginning balance | Additions | Disposals | Ending Balance | Net Book Value- as of | December 31, 2010 | <u>Year 2009</u><br>Dandhad Cort | Reginning balance * | Additions | Disposals | Ending Balance | Accumulated Depreciation: | Beginning balance | Additions | Disposals | Ending Balance | Net Book Value- as of | Annual Depreciation Rate % |

\* The beginning balance of fixed assets include assets (except for land), which were revalued as of September 30, 1999.

<sup>-</sup> Fixed assets as of December 31, 2010 include an amount of JD 478,760 representing fully depreciated property and equipment against JD 470,189 as of December 31, 2009.

# 10. Accounts Payable and Other Credit Balances

This item Consists of the following:

|                         | Decemb  | per 31, |
|-------------------------|---------|---------|
|                         | 2010    | 2009    |
|                         | JD      | JD      |
| Trade payables          | 327,293 | 107,800 |
| Down payments           | 88,861  | 20,595  |
| Sales tax withholdings  | 18,549  | 11,590  |
| Income tax withholdings | 2,257   | 1,511   |
| Social security         | 3,433   | 282     |
| Other credit balances   | 19,116  | 327     |
|                         | 459,509 | 142,105 |

# 11. Deferred Revenue and Restricted Funds

This item consists of the following:

|                     | Decem     | ber 31,    |
|---------------------|-----------|------------|
|                     | 2010      | 2009       |
|                     | JD        | JD         |
| Deferred revenue *  | 1,208,026 | 476,346    |
| Restricted funds ** | 7,733,930 | 10,091,895 |
|                     | 8,941,956 | 10,568,241 |

<sup>\*</sup> This item represents deferred grants net of amortization against donated fixed assets.

\*\* This item represents donations and payments according to agreements with different parties for the execution of projects. This item consists of the following:

|  | Decem     | ber 31,    |
|--|-----------|------------|
|  | 2010      | 2009       |
|  | JD        | JD         |
| Jordan River Foundation various restricted funds           | 3,461,983 | 2,544,950  |
| Madrasati  | 2,225,242 | 3,871,734  |
| Lebanon and Gaza supporting camp                           | 365,037   | 365,037    |
| Safe schools   | 248,164   | 285,837    |
| Comprehensive development plan in Debeen area              | 233,897   | 449,862    |
| South Ghour area empowerment                               | 180,873   | -          |
| Ahl Alhema initiative                                      | 180,208   | 326,984    |
| Conservation of medicinal and herbal plants of Jordan      | 169,092   | 186,636    |
| Rehabilitation of care homes                               | 145,884   | -          |
| QRFCC Aqaba center operations                              | 121,464   | -          |
| Development project and micro finance in Aqaba old village | 117,289   | 117,604    |
| Ministry of Planning                                       | -         | 978,475    |
| King Abdullah initiatives                                  | -         | 34,903     |
| Suez foundation Al Nasser sport land                       | -         | 32,054     |
| Others   | 284,797   | 897,819    |
|  | 7,733,930 | 10,091,895 |

# 12. Other Revenue / (Expense) - Net

This item consists of the following:

Interest revenue Commission from goods on consignment Others

13. Cost of Sales

This item consists of the following:

Raw materials used Direct labor Direct overhead Total Manufacturing Costs Add: Work-in-process beginning balance Less: Work-in-process ending balance Cost of Goods Manufactured

Add: Finished goods beginning balance Less: Finished goods ending balance Cost of Goods Sold

For the Year Ended
December 31,
2010
2010
JD
691,591
743,028
13,927
11,855
29,065
61,011
734,583

|                                | 2009 |              |          | Total     | JD   | 78,944  | 85,180  | 203,996 | 368,120 | 37,926 | 54,152 | 351,894 | 198,865 | 204,470 | 346,289 |
|--------------------------------|------|--------------|----------|-----------|------|---------|---------|---------|---------|--------|--------|---------|---------|---------|---------|
| mber $31$ ,                    |      |              |          | Total     | Of a | 121,523 | 115,331 | 172,347 | 409,201 | 54,152 | 44,034 | 419,319 | 204,470 | 172,188 | 451,601 |
| For the Year Ended December 31 | 0    | Bani         | Hamida   | & Candles | JD   | 11,766  | 32,527  | 80,858  | 125,151 | 14,789 | 15,153 | 124,787 | 87,813  | 47,745  | 164,855 |
| For the Yea                    | 2010 | Wadi         | Al-Rayan | Project   | JD   | 4,950   | 10,676  | 6,902   | 22,528  | 1,719  | 238    | 24,009  | 11,580  | 10,841  | 24,748  |
|                                |      | Jordan River | Design & | Mahata    | OT)  | 104,807 | 72,128  | 84,587  | 261,522 | 37,644 | 28,643 | 270,523 | 105,077 | 113,602 | 261,998 |

| This item consists of the following:                  |            |        |             |          |                 |               |        | For the Yea        | For the Year Ended December 31, |             |             |               |         |            | 2000       |
|---|------------|--------|-------------|----------|-----------------|---------------|--------|--------------------|---------------------------------|-------------|-------------|---------------|---------|------------|------------|
|   |            |        |             |          |                 |               |        | Social             |                                 | Business    |             |               | -       |            | 6007       |
|   | Sales,     | lordan |             | Wadi     | ORFCC           | Jordan        |        | Productivity       | Dar Al Aman                     | Development | Community   |               | Family  |            |            |
|   | and Design | River  | Madrasati   | Al-Rayan | Prevention      | River         | Bani   | Program            | Intervention                    | Services    | Empowerment | QRFCC         | Support |            |            |
|   | Department | Design | Initiative  | Project  | Center          | Foundation    | Hamida | Kitchen & Training | Center                          | Project     | Projects    | Project Aqaba | Cust    | Iotal      | TOTAL      |
|   | e          | E      | e           | ë        | £ .             | Of<br>See 255 | ੜ      | 74,600             | JD<br>226 903                   | 75 116      | 364 588     |               | 120 840 | 2.158.952  | 1.769.773  |
| Salaries  | 90,352     |        | 326,430     |          | 449,603         | 4/9,428       | •      | 24,690             | 507,044                         | 211,0       | 6 965       |               | 009     | 20,845     | 9,413      |
| Employees benefits                                    | 2/2        |        | - 1380      |          | 2,322<br>47,646 | 48 523        |        | 1,068              | 18,970                          | 7,255       | 37,478      | •             | 12,335  | 215,011    | 166,791    |
| Social security contributions                         | 2.410      |        | 6.254       |          | 11,350          | 7,075         |        | 843                | 6,640                           | 1,113       | 10,242      | •             | 2,403   | 48,330     | 34,077     |
| Transl and transportation                             | 2.943      |        | 29,435      |          | 95,275          | 17,083        | •      | 1,126              | 14,462                          | 15,201      | 63,722      | 177,7         | 1,210   | 248,228    | 197,120    |
| Travel and transportation                             | 840        |        | 5,810       |          | 300             | 11,575        |        | •                  | •                               | 2,750       | 3,515       | ,             |         | 24,790     | 25,371     |
| 1 Faming  | 1.015      | ı      | ,           | •        | 15,744          | 200           |        | 6,730              | 20,022                          | 300         | 684         | 099           | 2,192   | 48,254     | 59,185     |
| Tablities   | 10,693     |        | 4,652       |          | 21,463          | 4,217         |        | 2,389              | 18,476                          | 1,197       | 3,659       | 4,414         | 2,290   | 73,450     | 157,751    |
| Outlines Professional and service fees                | 10,163     | ,      | 24,219      |          | 49,408          | 71,428        |        | 41,329             | 1,608                           | 35,849      | 10,418      |               | 2,581   | 247,003    | 231,429    |
| Sales commissions                                     | 19,762     | •      | •           | 7        | •               | •             |        | 1,425              |                                 |             |             | i             | ' r     | 701,187    | 267,61     |
| Advertising expenses                                  | 11,899     |        | 9,269       |          | 9,458           | 170,980       |        | . :                | 179                             |             | 2,365       | •             | 180     | 204,330    | 506.027    |
| Exhibitions and events                                | 33,601     |        | 80,716      |          | 56,006          | 301,191       | , .    | 39                 |                                 | 80,008      | 00,/38      |               | 16 684  | 148.533    | 136,027    |
| Depreciation of fixed assets                          | 4,265      | 5,826  | 10,987      | 202      | 61,837          | 20,001        | 8,190  | 07 50              | 17,139                          | 7,243       | 17,117      | 7150          | 100,01  | 66 482     | 43.150     |
| Rent  | 11,000     |        | ,           | •        | . ;             | 550           | •      | 796'6              | 761,67                          |             | 12,028      | 001,          | •       | 8 197      | 28.193     |
| Bank commissions                                      | 29         |        | 136         | •        | 801             | 1,068         |        |                    | 1300                            | 2167        | 5,052       | 165           | 4 000   | 44,559     | 42,364     |
| Communications and postage                            | 1,941      |        | 8,947       | 1        | 1,421           | 10,987        |        | 657                | 200,0                           | 201,102     | 1 232       |               | 55      | 19,745     | 19,408     |
| Printing  | 5,581      |        | 410         |          | 1,400           | 065,6         |        | 370                | 1 254                           | 315         | 2,078       | •             | 44      | 10,745     | 1,701      |
| Insurance   | 74/        | •      | 090         |          | 20.044          | 6,872         |        | 1.934              | 4,675                           | 2,090       | 9,442       | 134           | 1,936   | 51,073     | 53,652     |
| Maintenance   | 116,2      |        | 606         | , ,      | 10,00           | ,             |        |                    | 2,823                           | , ,         | 5,811       | •             | •       | 8,634      | 161,180    |
| Activity expense                                      |            |        |             |          |                 |               |        | •                  | . •                             | •           | •           | •             | ,       |            | 592,779    |
| Chaza Camp expenses                                   | 2.450      |        | 5,169       | •        | 35,279          | 16,102        |        | 418                | 11,449                          | 4,335       | 15,105      | 1,169         | 895     | 92,371     | 105,752    |
| Supplies Shinning and feaight out                     | 574        | •      |             | ,        | 27              | 477           |        | •                  | •                               |             | 54          | •             |         | 1,132      | 3,763      |
| Suppling and modern con<br>Packaging labels           | 4,566      | •      | . •         | •        | •               |               |        | •                  | •                               |             | •           | •             | •       | 4,300      | 4.737      |
| Interest on credit cards sales                        | 6,133      | •      | •           |          | •               | ,             | •      | •                  | •                               |             | , ,         | •             | •       | 0,133      | 14.867     |
| Organic Farm Project expenses                         | i          | •      | •           | ٠        |                 | •             | •      | •                  |                                 | ,           | 8 080       |               | . 1     | 8.080      | 93,983     |
| Poverty Pockets Project expenses                      | •          | •      | •           |          | ,               | •             | , ,    |                    | •                               |             | 177,490     |               | ٠       | 177,490    | 777,758    |
| Qudrat 2 Project expenses                             | r          | •      | •           | , ,      | . ,             |               |        | •                  |                                 | •           | 225,668     | •             | •       | 225,668    |            |
| Southern Ghour Project QRO & MOP Expenses             |            |        |             |          |                 |               |        |                    | ,                               |             | 200         | •             |         | 200        | 6,209      |
| Ayloun homes / King Initiative                        |            |        | •           | •        | ,               | ٠             |        | •                  | 35,864                          | •           | •           | ٠             |         | 35,864     | 46,672     |
| First agrees expense                                  |            |        | •           | •        |                 | •             | •      | 1,334              | 1,800                           | •           | 77,241      |               |         | 80,375     | 23,262     |
| Center direct production support cost                 | 13,352     | ,      | •           | •        | ,               | •             |        | 1,059              | •                               |             | •           |               | •       | 14,411     | 4,346      |
| Center direct material                                | . '        | •      | i           | •        |                 | 1             |        | 53,843             | •                               |             |             |               |         | 2.325      | 5,611      |
| Provision for slow moving items                       | •          | 2,325  | ,           |          | •               |               |        |                    |                                 |             | . 1         | •             | •       | ,          | 11,355     |
| Provision for doubtful debts                          | •          |        | - 4 704 114 |          | , ,             |               |        | •                  | ,                               | ,           | •           | •             | ,       | 4,284,114  | 5,178,049  |
| Tenders with the Ministry of public works and housing |            |        | +11,+07,+   |          | ,               |               |        | •                  | ,                               | 1           | •           | •             | ,       |            | 20,145     |
| Danie Design Propert expenses                         | • •        | •      | ٠           |          |                 | •             | •      | ٠                  | •                               | •           | 32,057      | ,             | i       | 32,057     | 98,955     |
| NASOUR Floject expenses                               |            | •      | 1           |          | •               |               | •      | •                  | •                               | •           | •           | ī             |         | 240 004    | 46,929     |
| Madrasati School programs                             | •          |        | 408,246     | •        |                 | •             | ,      | •                  | •                               | •           | ī           | •             |         | 10 500     | 100,100    |
| Madrasati South Offices expenses                      | •          |        | 12,582      | •        | •               |               | •      | ,                  |                                 | •           | 1 62 62     | •             |         | 53.821     | 132,595    |
| Medical Herbs Project expenses                        | •          | •      | •           | •        |                 |               |        |                    |                                 | ,           | 1.006,085   |               |         | 1,006,085  | 1,114,638  |
| Poverty Pockets 2 Project expenses                    |            | •      |             |          |                 |               | •      |                    | ٠                               | •           | 542,075     |               |         | 542,075    | •          |
| Debben Project Expenses                               |            |        | •           |          | ٠               | 1             | ٠      | •                  | •                               | •           | 142,150     |               | •       | 142,150    |            |
| Abi Al-Hemeh Initiative expenses                      | ,          | •      | •           | •        | •               | ,             | •      | •                  | •                               | ,           | 145,080     |               | •       | 145,080    |            |
| Biren Project expenses                                | •          | •      | •           | •        | •               |               |        | •                  | , (                             | , ,         | 24,187      |               | , ,     | 122 085    | 018.88     |
| Hospitality   | 521        | •      | 1,059       | ı        | 101,165         | 7,568         | •      | 7                  | 780                             | 2,926       | 995,7       | 555           | 500,1   | 2 201      | 54.688     |
| Other special projects expenses                       | •          |        | •           | •        | •               | •             | •      | •                  |                                 | •           | 167,7       |               |         | 128,433    | 280,40     |
| YID IYF - grants                                      | 1          | •      | •           | •        | •               | •             |        |                    |                                 | , ,         | 15 759      |               |         | 15,759     |            |
| YID IYF - capacity building for CNBO's                |            |        | •           | •        |                 |               | , ,    |                    |                                 | •           | ,           | 78,536        | •       | 78,536     | •          |
| QRFCC projects expenses                               | 149        |        |             |          | 27              | 12,726        |        | 375                | 2,459                           | 218         | 4,544       | 290           | ,       | 20,788     | 31,895     |
| Omers   | 248,591    | 8,151  | 5,250,784   | 202      | 993,022         | 1,204,925     | 8,190  | 152,478            | 414,100                         | 235,022     | 3,244,757   | 101,070       | 169,450 | 12,030,742 | 12,387,845 |

15. Contingent Liabilities

The contingent liabilities on the Foundation represent letters of guarantees in the total amount of JD 601,365 as of December 31, 2010.

16. Executive Management Remuneration

The executive management remuneration amounted to JD 660,306 for the year ended December 31, 2010 (JD 591,163 for the year ended December 31, 2009).

# 17. Risk Management Policies and their Objectives

1. Liquidity risk

Liquidity risk, also referred to as funding risk, is the risk that the Foundation will encounter difficulty in raising funds to meet commitments.

The Foundation manages liquidity risk by maintaining adequate reserves and continuously monitoring forecast and actual cash flows. Furthermore, a portion of the Foundation's funds are invested in cash bank balances which are readily available to meet short-term funding and liquidity management requirements.

2. Market risk

Market risks refers to the risk that losses results from change in market prices as change in interest prices, foreign currency prices, prices of equity instruments so the fair value of cash flows for on and off balance sheet financial instruments.

a. Foreign currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Foundation's transactions are denominated in the Jordanian Dinar and the US Dollar. Due to the fact the Jordanian Dinar (Foundation's functional currency) is pegged with the US Dollar, the management of the Foundation believes that foreign currency risk related to transactions denominated in US Dollar is immaterial.

The carrying amounts of the Foundation's foreign currency denominated monetary assets and monetary liabilities at the balance sheet date are as follows:

|                                 | Decem   | ber31,  |
|---------------------------------|---------|---------|
|                                 | 2010    | 2009    |
|                                 | JD      | JD      |
| Debit banks account – US Dollar | 244,309 | 119,031 |
| Debit banks account – Euro      | 119,323 | 138,084 |
| Debit banks account – GBP       | 38,869  | 44,460  |
| Debit banks account – CHF       | -       | 601     |

The following table summarizes the effect of the change in the Euro translation rate at 10 % as of the balance sheet date on the cash at banks and deposits.

| •           | December 31, 2010 |
|-------------|-------------------|
|             | Assets            |
|             | + 10% (- 10%)     |
| Euro        | 11,932 (11,932)   |
| GBP         | 3,887 (3,887)     |
|             |                   |
|             | December 31, 2009 |
|             | Assets            |
|             | + 10% (- 10%)     |
| Euro        | 13,808 (13,808)   |
| GBP         | 4,446 (4,446)     |
| Swiss Franc | $60 \qquad (60)$  |

# b. Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to change in market interest rate.

The following table illustrates the Foundation's exposure to the fluctuations in interest rates using the sensitivity analysis method:

| Year 2010   | Increase in<br>Interest Rate                    | Interest Income<br>Sensitivity  |
|---|---|---|
|   | %   | JD  |
| Currency:   | /0<br>1   | 87,043  |
| Jordanian Dinar   | i<br>1  | 1,006   |
| US Dollar   | 1   |   |
| Euro  | 1   | 1,193   |
|   | Decrease in                                     | Interest (Loss)   |
|   | Interest Rate                                   | Sensitivity   |
| Currency:   | %   | JD  |
| Jordanian Dinar   | 1   | (87,043)  |
| US Dollar   | 1   | (1,006)   |
| Euro  | 1   | (1,193)   |
| Euro  | en e        | (1,175)   |
|   |   |   |
|   | Increase in                                     | Interest Income   |
| Year 2009   | Increase in<br>Interest Rate                    | Interest Income Sensitivity   |
|   |   |   |
| Currency:   | Interest Rate                                   | Sensitivity   |
| Currency:<br>Jordanian Dinar  | Interest Rate                                   | Sensitivity JD 101,810  |
| Currency:<br>Jordanian Dinar<br>US Dollar                           | Interest Rate                                   | Sensitivity JD 101,810 1,130  |
| Currency:<br>Jordanian Dinar  | Interest Rate                                   | Sensitivity JD 101,810  |
| Currency:<br>Jordanian Dinar<br>US Dollar                           | Interest Rate                                   | Sensitivity JD 101,810 1,130  |
| Currency:<br>Jordanian Dinar<br>US Dollar                           | Interest Rate % 1 1 1                           | Sensitivity JD 101,810 1,130 1,352  |
| Currency:<br>Jordanian Dinar<br>US Dollar<br>Euro                   | Interest Rate % 1 1 1 Decrease in               | Sensitivity  JD  101,810  1,130  1,352  Interest (Loss)                                     |
| Currency: Jordanian Dinar US Dollar Euro                            | Interest Rate % 1 1 1 Decrease in Interest Rate | Sensitivity JD 101,810 1,130 1,352  Interest (Loss) Sensitivity JD                          |
| Currency: Jordanian Dinar US Dollar Euro  Currency: Jordanian Dinar | Interest Rate % 1 1 1 Decrease in Interest Rate | Sensitivity   JD   101,810   1,130   1,352   Interest (Loss)   Sensitivity   JD   (101,810) |
| Currency: Jordanian Dinar US Dollar Euro                            | Interest Rate % 1 1 1 Decrease in Interest Rate | Sensitivity JD 101,810 1,130 1,352  Interest (Loss) Sensitivity JD                          |

# 3. Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Foundation. The Foundation has adopted a policy of only dealing with creditworthy counterparties, as a means of mitigating the risk of financial loss from defaults.

Foundation's financial assets that consists mainly from clients accounts, checks under collections, cash and cash equivalents do not represent important concentration for risks also debtors are widespread among clients classifications and a credit control is maintained by controlling credit limit for each client separately in a perpetual manner in addition to collections follow up in a periodic manner.

# 18. Income Tax

The foundation is exempted from the income tax according to the Jordanian law.